United Kingdom

Mindset Revolution competes High-Tech

Patient and Professional Empowerment

Ago_{ra} 2016

Challenges across Europe

Financial issues:

High cost of inpatient stays

Decrease number of hospital beds

Patient safety:

Elderly patients deteriorate easily Adverse events

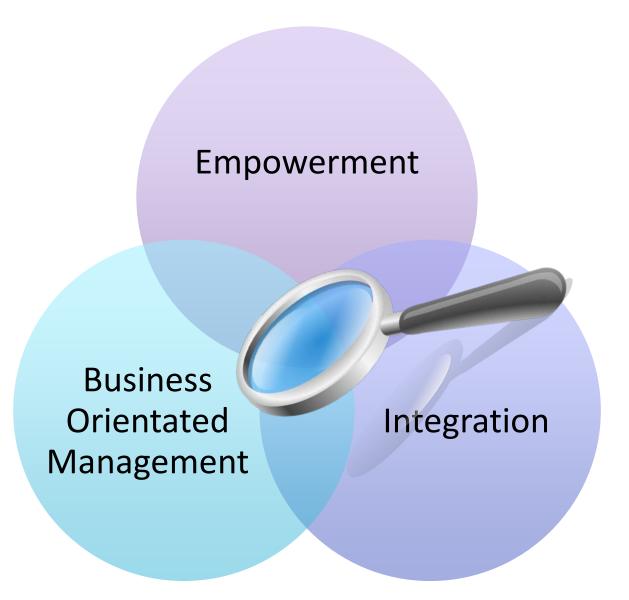
Change of perspective:

Self-management (chronic diseases)

Patient awareness

High patient expectations

Key Success Factors to Overcome Challenges



Case: Derby Royal Hospital

Enhanced Discharge through Clinical Coaching

What is clinical coaching?

 Coaching is "unlocking a patient's potential to maximize his own performance." It is "helping the patient to learn rather than teaching him/her".

 It is an adaptation of professional coaching to the patient's world.

- It facilitates the patients thinking, self-awareness and responsibility.
- Holistic approach; all aspects in patient lives rather than just his conditions

1. What is going on?

2. What do you think needs to happen?

(3. What are you going to do?



Enhanced Discharge through Clinical Coaching Transactional analysis



Enhanced Discharge through Clinical Coaching

Coaching continuum



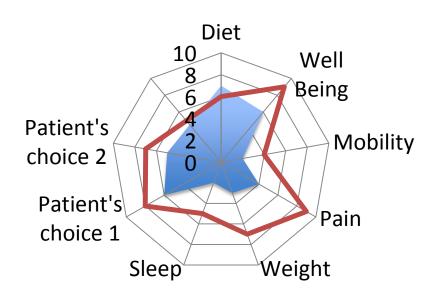


Giving a suggestion sharing a story

Giving advice about what to do

Enhanced Discharge through Clinical Coaching Tools

Wheel of life



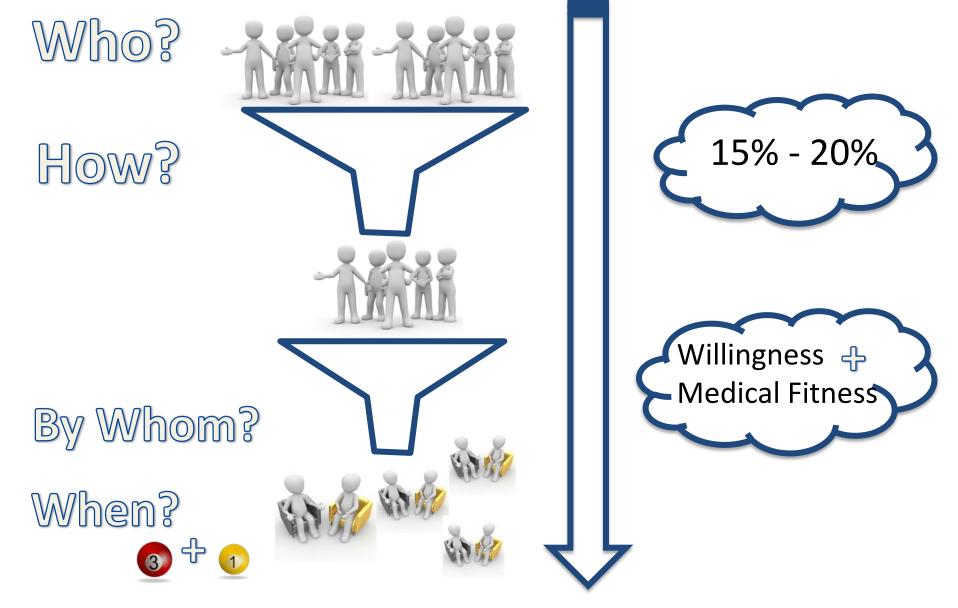
Present —To achieve

Method: STOKERS

- Subject: What do you need to talk about?
- Time: I can give you 10 minutes
- Outcome: In 10 minutes what do you want we focus?
- Know: how do you know you accomplished the outcome?
- E
- Role: What role do you want me to play?
- Start: When do you need to start?

Enhanced Discharge through Clinical Coaching

Method Case Study



Results at Derby Royal Hospital

The highest benefits: COPD, Pneumonia, Heart failure

Patient and staff satisfaction and empowerment

~ 340000 € in bed day savings

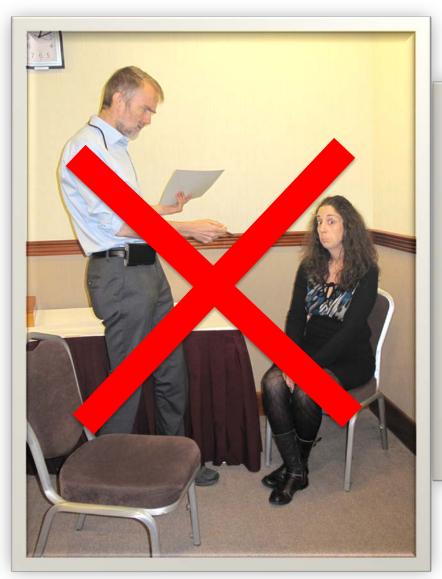
10% decrease in readmission

Future

Clinical coaching in different settings

Implementing clinical coaching in our own countries

In a nutshell





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